WELCOME TO A WORLD OF OPPORTUNITIES

FRANKE

TABLE OF CONTENTS

Who is Franke?

- Overview
- Our purpose
- History
- Management
- Key figures 2022

Franke's divisions in detail

- Franke Home Solutions
- Franke Foodservice Systems
- Franke Coffee Systems

Sustainability at Franke

- Environment
- Our people
- Society

Let's be Franke

- Our competitive advantage
- What we offer

WHO IS FRANKE?

- Overview
- Our purpose
- History
- Management
- Key figures 2022

We are a world leader in providing high quality products and solutions for any cooking style and coffee making

2.54	7,850	62	25	36	5
billion CHF net sales	employees	subsidiaries	thereof production sites	countries	continents

- Headquarters Aarburg Switzerland
- Privately owned in third generation
- Part of Artemis Group
- Founded in 1911

We operate in three divisions

Franke Home Solutions

Integrated solutions for private kitchens, combining exclusive design with Swiss quality and full-potential functionality – to meet the different needs of partners and consumers.

Franke Foodservice Systems

Innovative kitchen facilities, equipment and supplies solutions that meet the diverse needs of restaurant operators and food retailers.

Franke Coffee Systems

State-of-the-art solutions for professional coffee making that customers truly value – enabling them to create unforgettable coffee moments for their demanding consumers.

… but – in the end – we work for her, him, them, and you

We work with the big and biggest players in the market …

Franke Home Solutions

Franke Foodservice Systems

Franke Coffee Systems

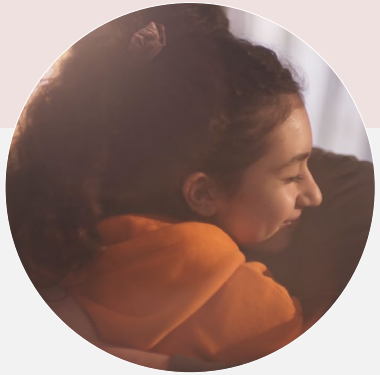
AND MANY MORE …

We are driven by our purpose to transform change into opportunities to shape a better living

For example …

By helping a start-up company in the foodservice industry open a restaurant and expand.

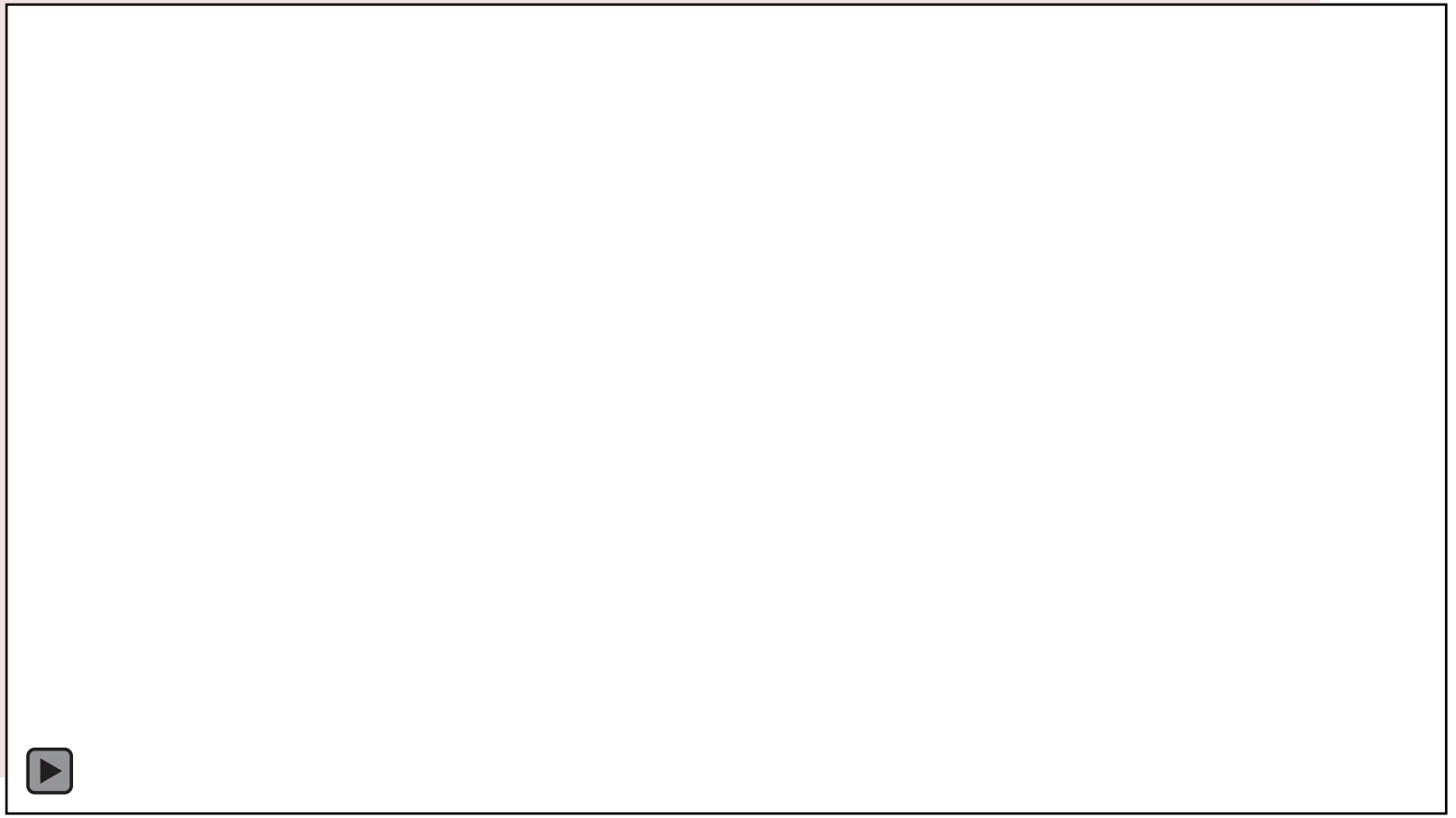
By helping a gas station owner boost sales of coffee drinks.



By helping a father surprise his daughter.

By enabling an employee to grow with us and make a real difference.

We are driven by our purpose to transform change into opportunities to shape a better living



PLAY

Our purpose is new, but that is what we have been doing for over a century

1911

1911
Hermann Franke founds a sheet-metal shop in Rorschach, Switzerland.

1936
Relocation to Aarburg due to central location and good rail network.

1930s
Breakthrough on Swiss market through development of first stainless steel sinks.

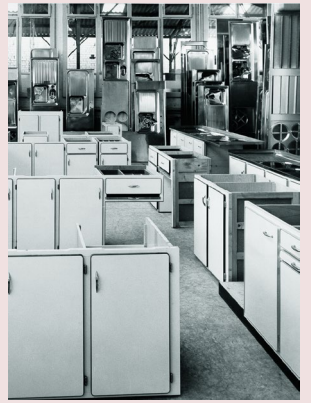
Slighty later production of seamless sinks through new welding technique.

Start of series production.

1939
After Hermann Franke's death, his son Walter takes over the business.

Late 1940s and 1950s
Invention of standardization for private and professional kitchen.

Installation of first commercial kitchen for Mövenpick in Zurich (1948), entry into foodservice kitchen business.



1950

Our purpose is new, but that is what we have been doing for over a century

1950

1971
Installation of first McDonald's restaurant in Munich.

1975
Change of ownership: Willi Pieper, family friend, acquires Franke.

From 1978
Acquisition of Progressive Corporation and leap into US market; entry into foodservice kitchen business.

1984
Acquisition of Augsburger AG, Switzerland; entry into professional coffee machine business.

From 1988
Introduction of divisional structure to accelerate global development of core businesses with the aim of a top position.

1988

Our purpose is new, but that is what we have been doing for over a century

1988

1989
Michael Pieper becomes new owner / CEO; a rapid, systematic expansion globally begins.

From 2005
Acquisition of Faber Group, Italy; entry into the hood business.

2020 & 2021
Portfolio streamlining: Merger of Faber and Franke Kitchen Systems to form Franke Home Solutions; sale of Franke Water Systems.

TODAY

From 1990
Acquisition of Carron Phoenix Ltd, Scotland; entry into synthetic sink business.

From 2018
Acquisition of Chain Link Services Ltd, US; entry into the C-store business.

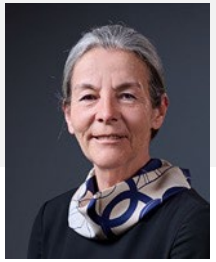
Majority stake in Dalla Corte, Italy; entry into the traditional premium espresso machines business.

We continue to nurture our heritage under the lead of our management board

Patrik Wohlhauser
President / CEO

Franke Group

DIVISIONS



Barbara Borra
President / CEO

Franke Home Solutions

Peter Revesz
President / CEO

Franke Foodservice Systems

Marco Zancolò
President / CEO

Franke Coffee Systems

CORPORATE FUNCTIONS

Jürg Fischer
Chief Financial Officer

Markus Bierl
Chief Information Officer

Beat Sigrist
Chief Human Resources Officer

Gianluca Mapelli
Chief Operating Officer

Resulting figures

Financial year 2022

Net sales in CHF M	2,542.0	
EBITDA in CHF M / % of net sales	287.6	11.3%
EBIT in CHF M / % of net sales	216.1	8.5%
Profit after tax in CHF M / % of net sales	164.6	6.5%
Cash flow[1] in CHF M / % of net sales	234.4	9.2%
Equity in CHF M	1,242.1	

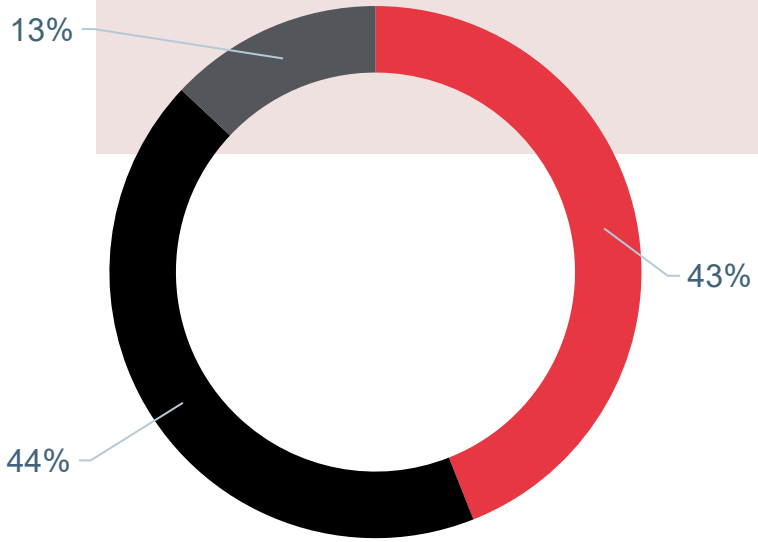
Equity ratio	59.7%
Investments in CHF M	73.0
Employees[2] average number	7,850
Per capita sales in CHF thousand	323.8
Group companies number	62

1 Profit after tax plus depreciation, amortization and impairment
2 Without apprentices

Resulting figures

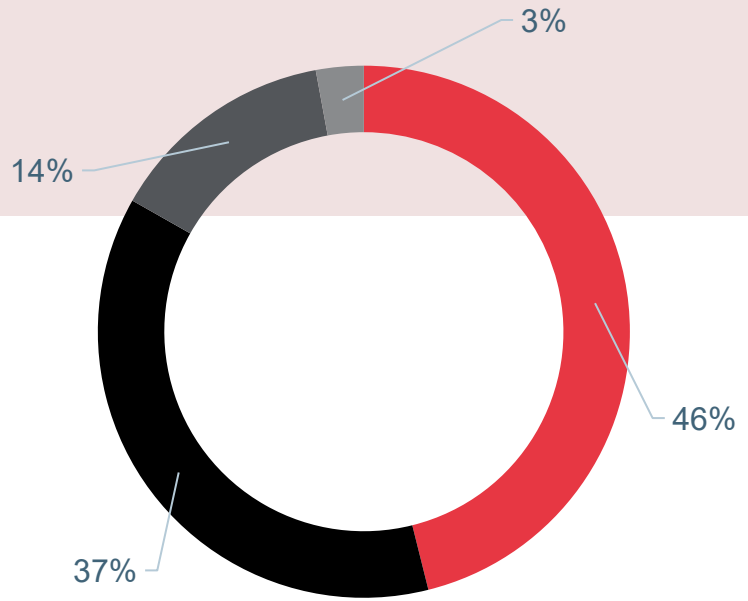
Financial year 2022

NET SALES BY DIVISION



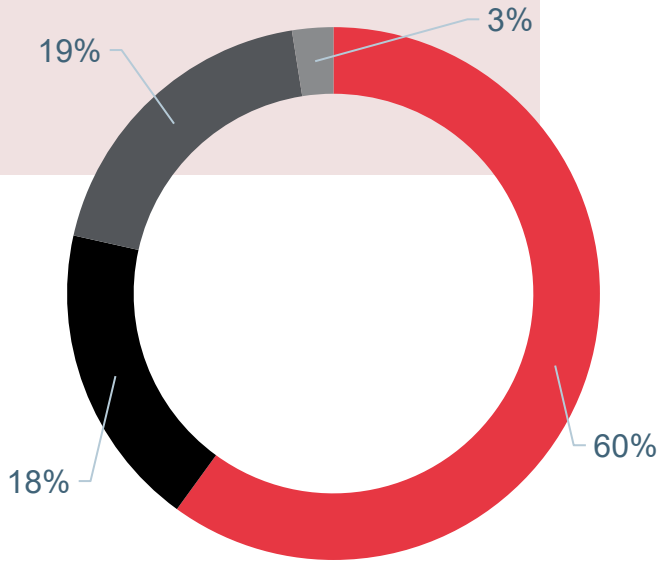
Franke Home Solutions	CHF	1,090 m
Franke Foodservice Systems	CHF	1,119 m
Franke Coffee Systems	CHF	347 m

NET SALES BY REGION



Europe	CHF	1,171 m
The Americas	CHF	942 m
Asia/Oceania	CHF	354 m
Africa/Middle East	CHF	75 m

HEADCOUNT BY REGION



- Europe
- The Americas
- Asia/Oceania
- Africa/Middle East

FRANKE'S DIVISIONS IN DETAIL

- Franke
  Home Solutions
- Franke
  Foodservice Systems
- Franke
  Coffee Systems

FRANKE

FRANKE HOME SOLUTIONS

Driven by lifestyle curiosity and foresighted partnerships, we seamlessly deliver distinctive and reliable solutions that expand beyond kitchen to empower home-lovers and fulfill their evolving life ambitions.

We offer our solutions to homes worldwide

World-leading provider of intelligent systems and integrated solutions

Facts and Figures

1,090
million CHF
net sales

4,412
employees

46
subsidiaries

31
countries

17
thereof
production sites

100
million households
trust us worldwide

100+
years of experience

We are a full system provider for food preparation, cooking, and indoor air quality

Stainless steel and synthetic sinks

Hoods

Taps

Appliances

We are a full system provider for food preparation, cooking, and indoor air quality

Stainless steel Worktops

Accessories

Waste management

Our innovations enable consumers to fulfill their evolving life ambitions

Such as …

F-Inox Technology

Exclusive coating, which is water repellent, scratch- and heat-resistant, and enables you to dry sinks without ring stains.

Click for more information

Active Twist

A stylish, minimalist connection of the tap and sink, allowing the operation of the sink drain to fill and empty the sink.

Click for more information

Mythos Air Hub

State-of-the-art air sanitization system provides you with purer air by removing odour and abating up to 99.99% of viruses and bacteria.

Click for more information

Our integrated solutions come into play for …

Business Partners
Kitchen manufacturers, kitchen studios, appliances distributors

Professionals
Architects, interior designers, planners

Home Lovers
Homes all over the world

and we are also an original equipment manufacturer (OEM)

FRANKE FOODSERVICE SYSTEMS

Fully committed to our customers' brands globally and locally, we create comprehensive foodservice solutions that efficiently deliver compelling consumer experiences in diverse, fast-evolving markets.

We offer our foodservice solutions worldwide

Among the top suppliers for world-leading brands

Facts and Figures

1,119
million CHF
net sales

1,820
employees

12
subsidiaries

6
thereof
production sites

3
global hubs
(Americas, APAC, EMEA)

~200,000
orders per year

70+
years of experience

~2,300
projects per year

We provide a 360° service in food facilities

Kitchen Projects & Rollouts

Outfitting stores, e.g. consulting, planning, kitchen design & equipment, logistics, program management

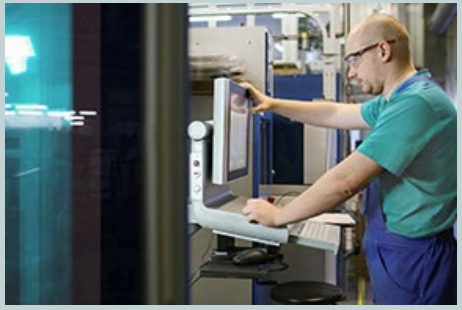
Resupply

Range of small-wares and replacement equipment, 24h online service

After-Sales Service

Global after-sales solutions, e.g. technical advice, warranty handling, crew training, service-network, spare parts

Development & Sourcing



Product solutions, e.g. R&D, in-house production, global sourcing

Our innovations enable our partners to deliver compelling consumer experiences

Such as …

Franke Transporter

Swiftly and efficiently carries packaged food items from preparation to order assembly to the point of service.

Click for more information

Frontline Cooker

Ensures efficiently cooking and serving the type of noodles that fit specific restaurant menus.

Click for more information

Frozen Fry Dispenser

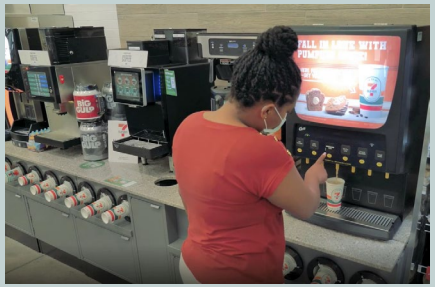
Ensures crispier frozen-to-fried food with less oil absorption – for the highest quality and consistency in fried food.

Click for more information

Our world leading solutions come into play for foodservice providers in …

Quick-service Restaurants

C-Stores



Casual Dining

Recreation Foodservice

Onsite Foodservice & Cafeterias

FRANKE COFFEE SYSTEMS

Combining our passion for evolving coffee cultures and game-changing technology, we develop indispensable solutions for our customers enabling them to consistently craft memorable, personal coffee moments.

We offer our coffee solutions worldwide

Among the top 3 global providers worldwide

Facts and Figures

347
million CHF net sales

851
employees

7
subsidiaries

2
thereof production sites

320+
global partners

80
countries

40+
years of experience

Our range of professional coffee machines provide complete coffee experiences for all needs

Beyond Traditional

Mytico line

Fully automatic and modular A line

A800 A300 A400 A1000 S700 A600 SB1200

Traditional

Dalla Corte

We offer full-circle solutions and services

Digital Services

Elevate coffee quality, improve experience and profits – e.g. by monitoring sales, in-cup quality, central fleet management (incl. menu and recipe management, promotions)

User Interface

Intuitive touch screen can be tailored to individual requirements for improved sales performance

Coffee Competence & Program Consulting Support

Range of added-value services – from research to branding and promotion – to help customers stay ahead and develop compelling coffee programs

After-Sales Service

Global service network of certified partners for all customer needs, incl. employee trainings, programming personalized coffee needs and regular maintenance checks

Our innovations combine our technologies to consistently create unforgettable coffee moments

Such as …

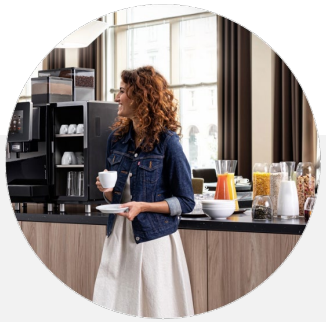
SB1200

Speciality Beverage Station, uniquely designed to offer complete flexibility and choice, utilizing state-of-the-art technologies to maximize the variety of hot and cold beverages.

MYTICO LINE

Game-changing coffee machine line that combines impeccable Italian design on the outside and Swiss quality on the inside, producing consistent, barista-grade coffee.

Our solutions come into play in …

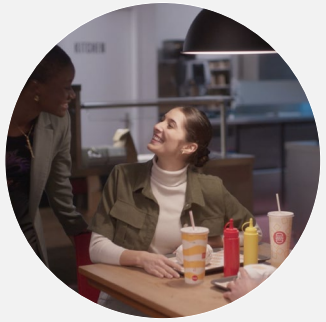


Hotels, restaurants, caterers

C-Stores, forecourt, retail

Workplaces

Specialty coffee shops



Quick-service restaurants

Bakeries

Healthcare

SUSTAINABILITY AT FRANKE

- Environment
- Our people
- Society

Sustainability is a crucial part of our group-wide strategy

Because …

- A deep understanding of our impact on the planet is vital to its continuous improvement.
- We further believe in international human rights, responsible governance, and the importance of being a good corporate citizen.
- Compliance with those values is the foundation to make business.

We have been measuring and reporting since 2011.

And we commit to state-of-the-art initiatives

Target Setting

- United Nations Sustainable Development Goals (SDGs)
- Science-based Targets initiative (SBTi)

Supply Chain

- Carbon Disclosure Project (CDP)
- Sedex

Measuring & Reporting

- United Nations Global Compact (UNGC)
- Global Reporting Initiative (GRI)
- Greenhouse Gas Protocol (GHG)

Overview of the latest highlights

2022

23.4%
reduction in Scope 1 and 2 CO_2 emissions compared to 2021

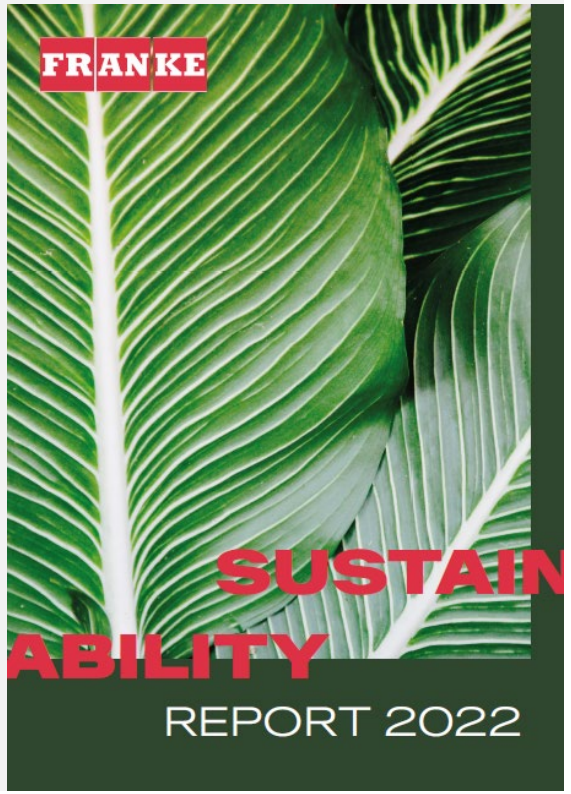
59%
of the total electricity consumed across the Franke Group came from renewable sources

2,422
LinkedIn Learning courses completed

17.5%
reduction in our natural gas consumption compared to 2021

92.6%
of Franke production sites with a certified quality management system according to ISO 9001

70%
of employees are engaged, +4% compared to 2021



Click to read reports

We have set ourselves long-term goals along our three priorities

Environment

We want to reach net zero by 2050 in production and in our value chain – and reduce our emissions from production and purchased energy by more than 50% by 2030 compared to 2020.

Reducing our life-cycle impact

Our People

We want to provide a work environment that is engaging and inclusive – one that empowers our diverse employees to learn and do their best work every day.

Enabling, engaging and empowering our employees at all levels

Society

We want to make significant contributions to key societal needs and the well-being of communities. To do so, we focus on partnerships, volunteering and donations.

Being a good corporate citizen

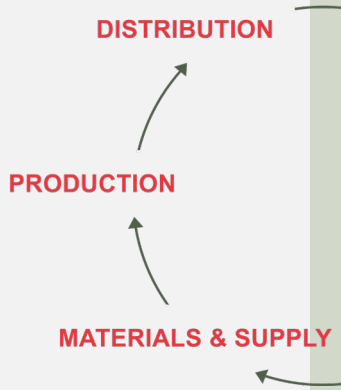
What we do for the environment

Reducing our life-cycle impact

We analyse our distribution networks and partner up to find better solutions.

We assess and improve product life cycles and invest in R&D to optimize the energy consumption of our solutions.

We foster projects which reduce emissions or enable a switch to renewable sources.



We continuously increase our understanding of Scope 3 emissions and make better sourcing decisions.

In addition to recycling and reusing materials, we embed circularity in the conception of our offerings.

What we do for the environment

Resulting figures 2022

CO_2e* Emissions

23.4% reduction in Scope 1 and 2 CO_2e emissions compared to 2021

99.8% of our CO_2e emissions are generated in our value chain (Scope 3), first measurement

Energy

Our share of renewable electricity has increased to 59% (from 40% in 2021)

17.5% reduction in natural gas consumption compared to 2021

Around 2,500,000kWh of electricity are produced by our own photovoltaic plants

Waste

75% of our waste are recycled

Non-hazardous waste that is disposed of in landfills or incinerators has decreased by 18% compared to 2021

Packaging

90.6% of our packaging materials are renewable

Non-renewable packaging material has decreased by 38.6% compared to 2021

*CO_2e (carbon dioxide equivalent) is a standard unit which can be used for measuring carbon footprints, taking all greenhouse gases into account.

What we do for the environment

Resulting figures 2022

Some concrete examples …

Increasing our share of self-generated electricity through **photovoltaic plants,** e.g. in IT, CH, CN, IN, DE.

Most of our **packaging materials** are **renewable**. We push for the share to further rise as done with a project in Strečno (SK).

Analyzing our environmental footprint of the **entire product life cycle,** like of our coffee machine (A600).

Since 2017, our location in Chambly (FR) realizes multiple initiatives to **protect the environment**.

For the 2nd year, our suppliers fill in the **CDP** questionnaire to tackle our Scope 3 emissions.

What we do for our people

Learning & Development

We provide both on-the-job learning and training opportunities. Our Franke Academy offers career starter programs, leadership trainings, project management, and more.

Diversity & Inclusion

We continuously work on providing an inclusive work environment. We leverage the diversity of our people across divisions, locations, genders, nationalities, age groups, and more.

Engagement & Empowerment

We encourage individual development through trust, high work flexibility, and by offering the right tools – all designed to engage and empower our people at all levels.

Health, Safety & Well-Being

Our people's health and safety are our top priority. That is why we give it our all to increase safety – through our processes, structures, and ways of working.

What we do for our people

Resulting figures 2022

Learning & Development

85 employees completed the new Leadership Development Programs with Hult EF

+700 team workshops on new company values and ways of working

Virtual learning opportunities, e.g. 2,422 LinkedIn Learning courses completed

Engagement & Empowerment

110 employees have completed the One Franke Talent Program since 2016

Internal promotion for the Global Leadership Team: 91%

70% of employees are highly engaged, +4% increase compared to 2021

Diversity & Inclusion

28% women in total workforce, 17% at management level 1 and 23% at level 2

Graduates & Early Career Starters Program to bring in younger generations and develop them

Health, Safety & Well-Being

22 out of 27 production sites are ISO 45001 certified

42,1% reduction in lost days due to occupational accidents or work-related illnesses

What we do for society

Charites & Donations

We donate products, services, and money, for example to charities, food banks, and schools.

Partnerships

By sharing our businesses expertise, we aim to enable partner institutions like universities to generate positive impact.

Volunteering

We get involved in volunteering projects, where our knowledge benefits good causes.

What we do for society

We **donate goods** and **money** to charities, food banks, and schools.

Examples for donations …

Red Cross (war in Ukraine)

Organizations in India, working with women, children and others

Ronald McDonald House in China, Russia, the US and Switzerland

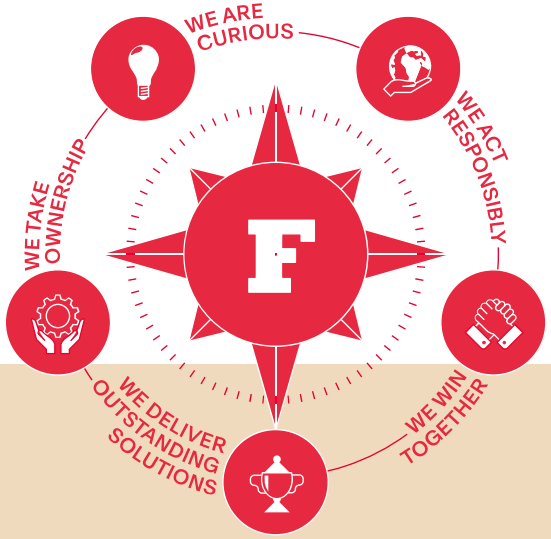
We also **partner with universities and educational institutions** around the world to share knowledge.

LET’S BE FRANKE

- Be part of our global family
- Shape your individual career
- Do your best work
- Make a difference
- Constantly evolve

FRANKE

We are only as good as each and every one of us



Because we believe that our competitive advantage lies in our people.

- In their experiences, skills, career paths, personalities, and everything they can offer
- and in the way we work together, our mindsets, behaviors, and simply put – in our unique Franke culture.

That is why we invest in our people and our work environment so that we can grow together

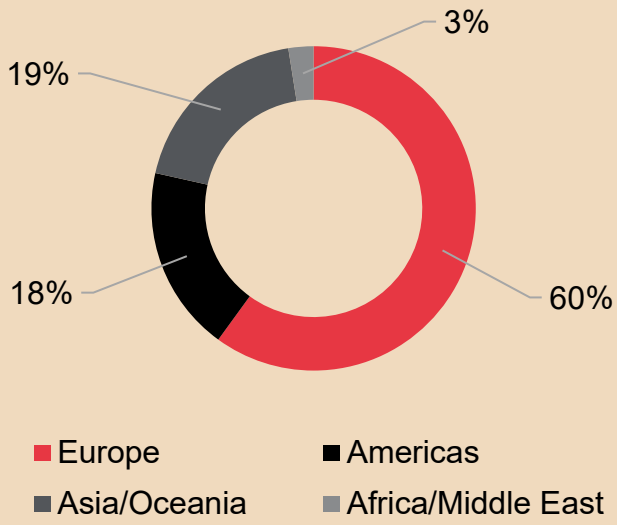
We offer

a world of opportunities – for our people, and maybe for you?

Let’s have a look!

Be part of our global Franke family

Despite our sheer size we are one big, global family. Experience our unique culture and work with others from different countries, cultures, divisions, functions, ages, and genders. We are genuinely curious: What could you add to our global team?



Experience community

- A privately-owned company
- Global company
- Group with the advantages of a mid-sized company
- Great team spirit and teamwork
- Flexibility on-the-job, e.g. by working remotely, working abroad, and through diverse, multidisciplinary roles

7,850 employees

5 continents

62 subsidiaries

36 countries

Do your best work – because we believe in you

At Franke, you can actually enable progress at all levels – and we believe you will!

Enable progress

Solve key needs & create added value

We put our customers, their needs and challenges at the center of our work. Find ever-new solutions to their needs to create an added value.

Willingness to continuously transform ourselves

We believe in what you can offer, and we are excited to shape new paths together. Challenge the status quo with your bold ideas to improve our solutions, processes, and more.

Hands-on mentality

Pragmatism, motivation to change and enable progress is what we encourage, recognize and promote.

Constantly evolve

We offer a variety of learning opportunities to enhance your skills and knowledge. Learn from each other and gain valuable experiences by working with our partners, customers and colleagues.

Learn from the best

- Learn on-the-job through project assignments, action learning, and diverse roles.
- Work with top companies and brands worldwide – learn with and from them.
- Benefit from a variety of learning opportunities through our Franke Academy – leadership trainings, project management, and more.
- Get insights through our partnerships with leading business schools around the world, e.g. Hult EF.

Shape your individual career with us

At Franke, you are not a number. We see you as the person you are, with individual needs, strengths, values, and flaws. You are in the lead of your journey, and we are here to support you in every step. Let’s shape your very own journey together.

Be great

- Talent and career development programs, e.g. Graduate & Early Career Program, One Franke Talent Program, and apprenticeships
- Clear focus on promoting internal people – with the goal to promote 70% of our specialists, project managers and leaders internally
- International career opportunities

Make a difference

We want to have a positive impact on our partners, customers, consumers, employees and all the communities we work in – through our products and solutions, but also by reducing our ecological footprint continuously.

Do good

- Help our business partners grow and evolve their businesses.
- Provide products and solutions that create special moments, experiences, and memories for our consumers.
- Solve essential challenges, such as the need for cleaner water and air in households around the world.
- Support us in meeting our ambitious environmental targets and in developing more sustainable practices.

SO, LET’S BE FRANKE.

LET’S GROW AND SHAPE FRANKE’S FUTURE – TOGETHER.

JOIN US

Contact

Group Communications

Franke Management AG
4663 Aarburg
Switzerland
Phone: +41 62 787 31 31
www.franke.com